



PURCHASING DEPARTMENT

COUNTY OF STEUBEN

3 EAST PULTENEY SQUARE
BATH, NEW YORK 14810-1510
(607) 664-2484

DATE: April 16, 2025

TO: Avava Zainouba LLC
B & H Photo Video
Bryce Street Holdings LLC
Cluster Technology Group
COPE GSE LLC
Coquina Labs Inc.
FAZAQ Inc.
Golden Five LLC
HPI International
Hypertec USA Inc.
ICT Resources
K Systems Solutions LLC
M12 Enterprise Solutions LLC
OBAS Auto Pars Inc.
Secure Supply
Southern Computer Warehouse
Tech Adv. Computers, Inc.
Unistar-Sparco Computers
vPrime Tech Inc.
Zones, LLC

FROM: Andrew G. Morse, Director of Purchasing

RE: Microsoft Laptops, Tablets and Keyboards GC-25-008-B

At a recent meeting of the Human Services, Health & Education Committee of the Steuben County Legislature and the Steuben County Department of Social Services, the above referenced bid was awarded to Hypertec USA Inc. The tabulation sheet is available on the Steuben County website, www.Steubencountyny.gov.

If you have any questions regarding this matter, please contact this office.

Thank you for your interest in doing business with Steuben County.

AGM:jap

Microsoft Laptops, Tablets and Keyboards GC-25-008-B

Open 3/20/2025

Vendor	Item Number	Quantity	Unit Price	Extended Price	TOTAL Extended Price
Avava Zainouba LLC	ZLP-00026	30	\$1814.03	\$54,420.90	\$95,727.90
	EP2-14737	20	\$1900.61	\$38,012.20	
	8XB-00139	20	\$164.74	\$3,294.80	
B & H	ZLP-00026	30	\$1,709.63	\$51,288.90	\$89,513.30
	EP2-14737	20	\$1,765.84	\$35,316.80	
	8XB-00139	20	\$145.38	\$2,907.60	
Bryce Street Holdings LLC	ZLP-00026	30	\$2,025.38	\$60,761.40	\$106,880.80
	EP2-14737	20	\$2,122.04	\$42,440.80	
	8XB-00139	20	\$183.93	\$3,678.60	
Cluster Technology Group	ZLP-00026	30	\$1,937.32	\$58,119.60	\$102,234.00
	EP2-14737	20	\$2,029.78	\$40,595.60	
	8XB-00139	20	\$175.94	\$3,518.80	
COPA GSE LLC	ZLP-00026	30	\$1,784.51	\$53,535.30	\$89,785.70
	EP2-14737	20	\$1,734.13	\$34,682.60	
	8XB-00139	20	\$130.65	\$1,567.80	
Coquina Labs Inc.	ZLP-00026	30	\$1,752.85	\$52,585.50	\$89,232.90
	EP2-14737	20	\$1,698.77	\$33,975.40	
	8XB-00139	20	\$133.60	\$2,672.00	
FAZAQ INC.	ZLP-00026	30	\$1,861.29	\$55,838.67	\$98,852.23
	EP2-14737	20	\$1,971.29	\$39,425.78	
	8XB-00139	20	\$179.39	\$3,587.78	
Golden Five LLC	ZLP-00026	30	\$1,698.63	\$50,985.90	\$86,870.10
	EP2-14737	20	\$1,649.18	\$32,983.60	
	8XB-00139	20	\$146.38	\$2,927.60	
HPI International Inc.	ZLP-00026	30	\$1,494.61	\$44,838.24	\$78,117.79*
	EP2-14737	20	\$1,531.51	\$30,630.24	
	8XB-00139	20	\$132.47	\$2,649.31	
Hypertec USA Inc.	ZLP-00026	30	\$1,546.70	\$46,401.00	\$82,610.20
	EP2-14737	20	\$1,677.09	\$33,541.80	
	8XB-00139	20	\$133.37	\$2,667.40	
ICT Resources	ZLP-00026	30	\$1,610.48	\$48,314.40	\$83,099.40
	EP2-14737	20	\$1603.63	\$32,072.60	
	8XB-00139	20	\$135.62	\$2,712.40	
K Systems Solutions LLC	ZLP-00026	30	\$1,596.35	\$47,890.50	\$83,005.30
	EP2-14737	20	\$1,626.41	\$32,528.20	
	8XB-00139	20	\$129.33	\$2,586.60	
M12 Enterprise Solutions LLC	ZLP-00026	30	\$2,365.25	\$70,957.50	\$120,448.90
	EP2-14737	20	\$2,240.76	\$44,815.20	
	8XB-00139	20	\$233.81	\$4,676.20	

Vendor	Item Number	Quantity	Unit Price	Extended Price	TOTAL Extended Price
OBAS AUTO PARTS INC	ZLP-00026	30	\$1,937.32	\$58,119.60	\$102,234.00
	EP2-14737	20	\$2,029.78	\$40,595.60	
	8XB-00139	20	\$175.94	\$3,518.80	
Secure Supply	ZLP-00026	30	\$1,659.09	\$49,772.64	\$86,273.18
	EP2-14737	20	\$1,689.99	\$33,799.73	
	8XB-00139	20	\$135.04	\$2,700.81	
Southern Computer Warehouse	ZLP-00026	30	\$1,627.59	\$48,827.70	\$84,645.10
	EP2-14737	20	\$1,657.50	\$33,150.00	
	8XB-00139	20	\$133.37	\$2,667.40	
Tech Adv. Computers, Inc.	ZLP-00026	30	\$1,699.00	\$50,970.00	\$86,730.00
	EP2-14737	20	\$1,649.00	\$32,980.00	
	8XB-00139	20	\$139.00	\$2,780.00	
Unistar-Sparco Computers	ZLP-00026	30	\$1,706.95	\$51,208.50	\$86,353.70
	EP2-14737	20	\$1,623.22	\$32,464.40	
	8XB-00139	20	\$134.04	\$2,680.80	
vPrime Tech Inc.	ZLP-00026	30	\$1,638.62	\$49,158.60	\$85,596.60
	EP2-14737	20	\$1,687.23	\$33,744.60	
	8XB-00139	20	\$134.67	\$2,693.40	
Zones, LLC	ZLP-00026	30	\$1,726.77	\$51,803.10	\$87,932.30
	EP2-14737	20	\$1,674.73	\$33,494.60	
	8XB-00139	20	\$131.73	\$2,634.60	

*Won't guarantee pricing past 3/29/2025.