

LUBRICANTS
BID DATE: 1/10/2019
CONTRACT: 1/1/2019 – 12/31/2019

Automotive Service Reladyne, LLC , 319 E 11th St., Elmira Heights, NY 14903 (607) 734-2858 / (607) 734-3270
 BWE, LLC, 1064 Goffs Falls Road, Manchester, NH 03103 (603) 222-2900 / (603) 222-9481
 Monroe Tractor Inc., 1001 Lehigh Station Road, Henrietta, NY 14467 (607) 739-8741 / (607) 739-8747
 Superior Lubricants Co. Inc., 32 Ward Rd., North Tonawanda NY 14120 (800) 638-1887 / (716) 695-9087
 Williams Lubricants, Inc., 805 Hatch St., Elmira, NY 14901 (607) 734-1505 / (607) 732-7499

LUBRICANTS			BWE		SUPERIOR		MONROE TRACTOR *		AUTOMOTIVE SERVICE		WILLIAMS	
Item	Estimated Quantity per Year		Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
Motor Oil - Universal Fleet; shall meet or exceed: API CJ-4												
SAE 15W - 40W	Bulk	1,000 gallons	\$ 5.43 / gal	\$ 5,430.00	\$ 6.75 / gal	\$ 6,750.00	\$ 10.55 / gal	** \$ 10,550.00	\$ 7.30 / gal	\$ 7,300.00	\$ 6.60 / gal	\$ 6,600.00
	Drum	3,000 gallons	\$ 5.83 / gal	\$ 17,490.00	\$ 7.25 / gal	\$ 21,750.00	\$ 11.98 / gal	** \$ 35,940.00	\$ 7.80 / gal	\$ 23,400.00	\$ 7.51 / gal	\$ 22,530.00
	Gallon; Case Lot	250 gallons	\$ 9.38 / gal	\$ 2,345.00	\$ 7.72 / gal	\$ 1,930.00	\$ 13.00 / gal	\$ 3,250.50	\$ 9.95 / gal	\$ 2,487.50	\$ 5.52 / gal	\$ 1,380.00
SAE 10W	Bulk	300 gallons	\$ 6.33 / gal	\$ 1,899.00	\$ 5.70 / gal	\$ 1,710.00	NB	NB	\$ 8.50 / gal	\$ 2,550.00	\$ 8.88 / gal	\$ 2,664.00
	Drum	100 gallons	\$ 6.73 / gal	\$ 673.00	\$ 6.75 / gal	\$ 675.00	NB	NB	\$ 9.00 / gal	\$ 900.00	\$ 10.39 / gal	\$ 1,039.00
	Gallon; Case Lot	100 gallons	\$ 7.20 / gal	\$ 720.00	\$ 10.25 / gal	\$ 1,025.00	NB	NB	\$ 11.50 / gal	\$ 1,150.00	\$ 10.84 / gal	\$ 1,084.00
	12/1 Qt.; Case Lot	50 cases	\$ 21.60/ case	\$ 1,080.00	\$ 30.75 / gal	\$ 1,537.50	NB	NB	\$ 36.75 / case	\$ 1,837.50	\$ 53.17 / gal	\$ 2,658.50
SAE 30W	Bulk	1,000 gallons	\$ 6.23 / gal	\$ 6,230.00	\$ 6.00 / gal	\$ 6,000.00	\$ 11.63 / gal	\$ 11,630.00	\$ 8.25 / gal	\$ 8,250.00	\$ 10.39 / gal	\$ 10,390.00
	Drum	300 gallons	\$ 7.03 / gal	\$ 2,109.00	\$ 6.90 / gal	\$ 2,070.00	\$ 12.78 / gal	\$ 3,834.00	\$ 8.75 / gal	\$ 2,625.00	\$ 10.56 / gal	\$ 3,168.00
	Gallon; Case Lot	100 gallons	\$ 7.50 / gal	\$ 750.00	\$ 9.00 / gal	\$ 900.00	\$ 13.23 / gal	\$ 1,323.00	\$ 14.26 / gal	\$ 1,426.00	\$ 8.21 / gal	\$ 821.00
	12/1 Qt.; Case Lot	25 cases	\$ 22.50 / case	\$ 562.50	\$ 27.00 / case	\$ 675.00	** \$ 3.31 / qt	\$ 993.00	\$ 48.38 / case	\$ 1,209.50	\$ 51.10 / case	\$ 1,277.50
SAE 50W	Bulk	100 gallons	\$ 12.64 / gal	\$ 1,264.00	\$ 7.25 / gal	\$ 725.00	NB	NB	\$ 12.95 / gal	\$ 1,295.00	\$ 10.39 / gal	\$ 1,039.00
	Drum	100 gallons	\$ 13.04 / gal	\$ 1,304.00	\$ 8.25 / gal	\$ 825.00	NB	NB	\$ 12.95 / gal	\$ 1,295.00	\$ 10.52 / gal	\$ 1,052.00
	Gallon; Case Lot	25 gallons	\$ 13.51 / gal	\$ 337.75	\$ 8.50 / gal	\$ 212.50	NB	NB	\$ 14.95 / gal	\$ 373.75	\$ 10.74 / gal	\$ 268.50
	12/1 Qt.; Case Lot	25 cases	\$ 40.53 / case	\$ 1,013.25	\$ 25.50 / case	\$ 637.50	NB	NB	\$ 44.95 / case	\$ 1,123.75	\$ 28.08 / case	\$ 702.00

* Non-responsive bidder. Did not bid all line items as specified.

** As calculated by Steuben County.

AWARDED BY THE PWC ON 2/04/19 AS SHADED

LUBRICANTS
BID DATE: 1/10/2019
CONTRACT: 1/1/2019 – 12/31/2019

LUBRICANTS			BWE		SUPERIOR		MONROE TRACTOR *		AUTOMOTIVE SERVICE		WILLIAMS	
Item	Estimated Quantity per Year		Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
Motor Oil – All Weather; shall meet or exceed: API SM												
SAE 5W - 20W	12/1 Qt.; Case Lot	25 cases	\$ 19.68 / case	\$ 492.00	\$ 24.00 / case	\$ 600.00	\$ 2.89 / case	\$ 867.00	\$ 22.05 / case	\$ 551.25	\$ 26.51 / case	\$ 662.75
SAE 5W - 30W	12/1 Qt.; Case Lot	25 cases	\$ 19.68 / case	\$ 492.00	\$ 24.00 / case	\$ 600.00	\$ 2.89 / case	\$ 867.00	\$ 22.05 / case	\$ 551.25	\$ 26.51 / case	\$ 662.75
SAE 10W - 30W	12/1 Qt.; Case Lot	50 cases	\$ 19.68 / case	\$ 984.00	\$ 24.00 / case	\$ 1,200.00	\$ 2.86 / case	\$ 1,716.00	\$ 22.05 / case	\$ 1,102.50	\$ 25.27 / case	\$ 1,263.50
SAE DEXOS 0W–20W	12/1 Qt.; Case Lot	25 cases	\$ 27.60 / case	\$ 690.00	\$ 30.00 / case	\$ 750.00	\$ 7.17 / case	\$ 2,151.00	\$ 26.85 / case	\$ 671.25	\$ 49.22 / case	\$ 1,230.50
SAE DEXOS 5W–30W	12/1 Qt.; Case Lot	25 cases	\$ 25.20 / case	\$ 630.00	\$ 30.00 / case	\$ 750.00	\$ 7.17 / case	\$ 2,151.00	\$ 26.85 / case	\$ 671.25	\$ 44.03 / case	\$ 1,100.75
SAE 0W – 40W	6/1 Qt.; Case Lot	10 cases	\$ 38.09 / case	\$ 380.90	\$ 60.00 / case	\$ 600.00	\$ 7.17 / case	\$ 860.40	\$ 24.95 / case	\$ 249.50	\$ 87.88 / case	\$ 878.80
Hydraulic Oil; shall meet or exceed: AW 46, Shall be Sunstrand, Vickers, Eaton/Charlynn approved and shall be available in all ISO viscosity grades.												
Bulk	1,600 gallons		\$ 4.06 / gal	\$ 6,496.00	\$ 4.00 / gal	\$ 6,400.00	\$ 8.99 / gal	\$ 14,384.00	\$ 5.10 / gal	\$ 8,160.00	\$ 4.44 / gal	\$ 7,104.00
Drum	1,700 gallons		\$ 4.46 / gal	\$ 7,582.00	\$ 4.80 / gal	\$ 8,160.00	\$ 10.47 / gal	\$ 17,799.00	\$ 5.90 / gal	\$ 10,030.00	\$ 4.87 / gal	\$ 8,279.00
Pail	200 gallons		\$ 4.93 / gal	\$ 986.00	\$ 5.60 / gal	\$ 1,120.00	\$ 13.49 / gal	\$ 2,698.00	\$ 6.90 / gal	\$ 1,380.00	\$ 5.69 / gal	\$ 1,138.00
Tractor Hydraulic/ Transmission Fluid; shall meet or exceed: API GL4, Shall meet or exceed (as applicable): Allison C-4, Cat TO-2, Deere HY Gard J-20A/B, J-20 C/D, IH HY Tran, Sunstrand Hydrostatic Transmission Fluid..												
Drum	220 gallons		\$ 5.89 / gal	\$ 1,295.80	\$ 6.25 / gal	\$ 1,375.00	\$ 10.80 / gal	\$ 2,376.00	\$ 5.00 / gal	\$ 1,100.00	\$ 6.32 / gal	\$ 1,390.40
Pail	200 gallons		\$ 6.36 / gal	\$ 1,272.00	\$ 7.75 / gal	\$ 1,550.00	\$ 10.93 / gal	\$ 2,186.00	\$ 6.00 / gal	\$ 1,200.00	\$ 8.14 / gal	\$ 1,628.00
Tractor Hydraulic/ Transmission Fluid shall meet or exceed: CAT TO-4												
Drum	220 gallons		\$ 6.55 / gal	\$ 1,441.00	\$ 8.00 / gal	\$ 1,760.00	\$ 13.94 / gal	\$ 3,066.80	\$ 7.10 / gal	\$ 1,562.00	\$ 11.60 / gal	\$ 2,552.00
Pail	200 gallons		\$ 7.02 / gal	\$ 1,404.00	\$ 9.00 / gal	\$ 1,800.00	\$ 14.69 / gal	\$ 2,938.00	\$ 8.10 / gal	\$ 1,620.00	\$ 11.78 / gal	\$ 2,356.00
Automatic Transmission Fluid (Multi-Purpose) shall meet or exceed: Ford M2C-166H (Type H), MC-138 CJ, Allison C-4, CAT TO-2												
Pail	50 gallons		\$ 6.36 / gal	\$ 318.00	\$ 7.25 / gal	\$ 362.50	\$ 13.81 / gal	\$ 690.50	\$ 8.99 / gal	\$ 449.50	\$ 8.57 / gal	\$ 428.50
12/1 Qt.; Case Lot	200 cases		\$ 23.14 / gal	\$ 4,628.00	\$ 24.75 / case	\$ 4,950.00	\$ 3.29 / case	\$ 7,896.00	\$ 29.95 / case	\$ 5,990.00	\$ 28.78 / case	\$ 5,756.00

* Non-responsive bidder. Did not bid all line items as specified.

AWARDED BY THE PWC ON 2/04/19 AS SHADED

LUBRICANTS
 BID DATE: 1/10/2019
 CONTRACT: 1/1/2019 – 12/31/2019

LUBRICANTS		BWE		SUPERIOR		MONROE TRACTOR *		AUTOMOTIVE SERVICE		WILLIAMS	
Item	Estimated Quantity per Year	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
Automatic Transmission Fluid; shall be branded with “ALLISON APPROVED; complies with TES295 Specifications” label or ALLISON APPROVED; Schedule One – TES389 Transmission Fluid” label.											
Drum	550 gallons	\$ 27.07 / gal	\$ 14,888.50	\$ 30.00 / gal	\$ 16,500.00	\$ 34.88 / gal	\$ 19,184.00	\$ 28.25 / gal	\$ 15,537.50	\$ 34.51 / gal	\$ 18,980.50
Pail	100 gallons	\$ 35.01 / gal	\$ 3,501.00	\$ 37.00 / gal	\$ 3,700.00	\$ 36.63 / gal	\$ 3,663.00	\$ 29.65 / gal	\$ 2,965.00	\$ 34.79 / gal	\$ 3,479.00
12/1 Qt.; Case Lot	25 cases	\$ 105.33 /case	\$ 2,633.25	\$ 114.00 / case	\$ 2,850.00	\$ 7.24 / case	\$ 2,172.00	\$ 121.95 / case	\$ 3,048.75	\$ 40.42 / case	\$ 1,010.50
Automatic Transmission Fluid; shall meet or exceed: Chrysler MS-7176E											
12/1 Qt.; Case Lot	25 cases	\$ 28.11 / case	\$ 702.75	\$ 25.05 / case	\$ 626.25	\$ 4.94 / case	\$ 1,482.00	\$ 39.95 / case	\$ 998.75	\$ 40.42 / case	\$ 1,010.50
Automatic Transmission Fluid; shall meet or exceed: MCFT MERCON SP											
12/1 Qt.; Case Lot	20 cases	\$ 54.58 / case	\$ 1,091.60	\$ 81.30 / case	\$ 1,626.00	\$ 6.66 / case	\$ 1,598.40	\$ 43.15 /case	\$ 863.00	\$ 40.42 / case	\$ 808.40
Synthetic Multi-Purpose Grease Wheel Bearing Lubricant; shall meet or exceed NLGI#2 for Chrysler, Ford, GM and Caterpillar Products; as required by the County.											
10 Cartridge/case; Case Lot	900 cart.	\$ 5.00 / cart	\$ 4,500.00	\$ 7.75 / cart	\$ 6,975.00	\$ 4.93 / cart	\$ 4,437.00	\$ 6.95 / cart	\$ 6,255.00	\$ 5.71 / cart	\$ 5,139.00
Multi-Purpose Grease Wheel Bearing Lubricant; shall meet or exceed: NLGI#2, Shall meet or exceed: Timken EP Test: OK Load = 65 LBS., Dropping Point = 535°											
10 Cartridge/case; Case Lot	900 cart.	\$ 2.05 / cart	\$ 1,845.00	\$ 2.35 / cart	\$ 2,115.00	\$ 2.52 / cart	\$ 2,268.00	\$ 2.99 / cart	\$ 2,691.00	\$ 3.23 / cart	\$ 2,907.00
“Moly Tough Tac” – Heavy Machinery Grease; shall meet or exceed: NLGI#2, shall contain a minimum of 3% Molybdenum Disulfide; by weight.											
10 Cartridge/case; Case Lot	900 cart.	\$ 3.73 / cart	\$ 3,357.00	\$ 2.25 / cart	\$ 2,025.00	\$ 3.04 / cart	\$ 2,736.00	\$ 4.75 / cart	\$ 4,275.00	\$ 2.89 / cart	\$ 2,601.00
120 lb. Keg	240 pounds	\$ 3.38 / lb.	\$ 811.20	\$ 2.10 / lb	\$ 504.00	\$ 2.49 / lb	\$ 597.60	\$ 3.99 / lb	\$ 957.60	\$ 3.28 / lb	\$ 787.20

* Non-responsive bidder. Did not bid all line items as specified.

LUBRICANTS
 BID DATE: 11/12/2015
 EXTEND 1 YEAR TO: 1/1/2018 – 12/31/2018

LUBRICANTS			BWE		SUPERIOR		MONROE TRACTOR *		AUTOMOTIVE SERVICE		WILLIAMS	
Item	Estimated Quantity per Year		Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
Multi-Purpose Gear Lube; shall meet or exceed: NLGI#2												
SAE 85W - 140W	Drum	1,200 gallons	\$ 8.17 / gal	\$ 9,804.00	\$ 9.40 / gal	\$ 11,280.00	\$ 1.90 / gal	\$ 2,280.00	\$ 10.95 / gal	\$ 13,140.00	\$ 10.03 / gal	\$ 12,036.00
	12/1 Qt.; Case Lot	50 cases	\$ 34.36 / case	\$ 1,718.00	\$ 30.00 / case	\$ 1,500.00	\$ 4.37 / case	\$ 2,622.00	\$ 54.95 / case	\$ 2,747.50	\$ 29.82 / case	\$ 1,491.00
Multi-Purpose Gear Lube; shall meet or exceed: API GL-5												
SAE 80W - 90W	Drum	120 gallons	\$ 6.67 / gal	\$ 800.40	\$ 8.90 / gal	\$ 1,068.00	\$ 1.90 / gal	\$ 228.00	\$ 8.95 / gal	\$ 1,074.00	\$ 9.36 / gal	\$ 1,123.20
	12/1 Qt.; Case Lot	50 cases	\$ 36.48 / case	\$ 1,824.00	\$ 40.14 / case	\$ 2,007.00	\$ 4.37 / case	\$ 2,622.00	\$ 39.95 / case	\$ 1,997.50	\$ 29.82 / case	\$ 1,491.00
Straight Mineral Gear Lube; shall meet or exceed: API GL-1												
SAE 90W	Drum	120 gallons	\$ 9.34 / gal	\$ 1,120.80	\$ 8.25 / gal	\$ 990.00	\$ 4.18 / gal	\$ 501.60	\$ 8.95 / gal	\$ 1,074.00	\$ 8.44 / gal	\$ 1,012.80
Gear Lube; shall meet or exceed: API GL-4												
SAE 80W - 90W	Drum	120 gallons	\$ 16.65	\$ 1,998.00	\$ 9.00 / gal	\$ 1,080.00	\$ 4.18 / gal	\$ 501.60	\$ 9.95 / gal	\$ 1,194.00	\$ 9.35 / gal	\$ 1,122.00
Synthetic Transmission Fluid CD-50; shall be Eaton, Rockwell approved												
	Drum	110 gallons	\$ 13.04 / gal	\$ 1,434.40	\$ 16.00 / gal	\$ 1,760.00	\$ 4.18 / gal	\$ 459.80	\$ 18.95 / gal	\$ 2,084.50	\$ 17.65 / gal	\$ 1,941.50
	Pail	350 gallons	\$ 13.51 / gal	\$ 4,728.50	\$ 16.80 / gal	\$ 5,880.00	\$ 5.49 / gal	\$ 1,921.50	\$ 19.98 / gal	\$ 6,993.00	\$ 17.72 / gal	\$ 6,202.00
	Keg	400 gallons	\$ 14.70 / gal	\$ 5,880.00	\$ 17.00 / gal	\$ 6,800.00	\$ 4.26 / gal	\$ 1,704.00	\$ 19.49 / gal	\$ 7,796.00	\$ 17.69 / gal	\$ 7,076.00
Synthetic Gear Lube; shall meet or exceed: Rockwell 0-76-E, Mack GO-J Plus, Eaton Axel and Brake Division specification(s) .												
SAE 75W - 90W	Drum	500 gallons	\$ 13.60 / gal	\$ 6,800.00	\$ 14.00 / gal	\$ 7,000.00	\$ 3.67 / gal	\$ 1,835.00	\$ 21.95 / gal	\$ 10,975.00	\$ 29.80 / gal	\$ 14,900.00
	Pail	350 gallons	\$ 14.07 / gal	\$ 4,924.50	\$ 15.00 / gal	\$ 5,250.00	\$ 3.98 / gal	\$ 1,393.00	\$ 22.95 / gal	\$ 8,032.50	\$ 29.99 / gal	\$ 10,496.50
SAE 75W - 140W	Drum	500 gallons	\$ 21.80 / gal	\$ 10,900.00	\$ 17.50 / gal	\$ 8,750.00	\$ 28.14 / gal	\$ 14,070.00	\$ 23.95 / gal	\$ 11,975.00	\$ 28.11 / gal	\$ 14,055.00
	Pail	350 gallons	\$ 21.80 / gal	\$ 7,630.00	\$ 18.50 / gal	\$ 6,475.00	\$ 3.95 / gal	\$ 1,382.50	\$ 24.95 / gal	\$ 8,732.50	\$ 28.81 / gal	\$ 10,083.50

* Non-responsive bidder. Did not bid all line items as specified.

AWARDED BY THE PWC ON 2/04/19 AS SHADED

LUBRICANTS
 BID DATE: 1/10/2019
 CONTRACT: 1/1/2019 – 12/31/2019

LUBRICANTS		BWE		SUPERIOR		MONROE TRACTOR *		AUTOMOTIVE SERVICE		WILLIAMS	
Item	Estimated Quantity per Year	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
Antifreeze; Conventional (Green); Heavy-Duty (Diesel) Reference PRODUCT IDENTIFICATION SHEET.											
Bulk	550 gallons	\$ 5.72 / gal	\$ 3,146.00	\$ 6.60 / gal	\$ 3,630.00	\$ 7.92 / gal	\$ 4,356.00	\$ 8.70 / gal	\$ 4,785.00	\$ 6.73 / gal	\$ 3,701.50
Drum	550 gallons	\$ 5.72 / gal	\$ 3,146.00	\$ 8.35 / gal	\$ 4,592.50	\$ 8.09 / gal	\$ 4,449.50	\$ 8.95 / gal	\$ 4,922.50	\$ 6.82 / gal	\$ 3,751.00
Case	120 gallons	\$ 6.04 / gal	\$ 724.80	\$ 9.00 / gal	\$ 1,080.00	\$ 8.31 / gal	\$ 997.20	\$ 9.95 / gal	\$ 1,194.00	\$ 7.35 / gal	\$ 882.00
Antifreeze; Extended life coolant 50/50; Heavy-Duty (Diesel) Reference PRODUCT IDENTIFICATION SHEET											
Bulk	550 gallons	\$ 6.72 / gal	\$ 3,696.00	\$ 7.00 / gal	\$ 3,850.00	\$ 8.10 / gal	\$ 4,455.00	\$ 7.50 / gal	\$ 4,125.00	\$ 6.67 / gal	\$ 3,668.50
Drum	550 gallons	\$ 6.75 / gal	\$ 3,696.00	\$ 9.00 / gal	\$ 4,950.00	\$ 8.26 / gal	\$ 4,543.00	\$ 8.30 / gal	\$ 4,565.00	\$ 6.71 / gal	\$ 3,690.50
Case	120 gallons	\$ 7.08 / gal	\$ 849.60	\$ 9.50 / gal	\$ 1,140.00	\$ 8.48 / gal	\$ 1,017.60	\$ 9.40 / gal	\$ 1,128.00	\$ 7.39 / gal	\$ 886.80
Diesel Exhaust Fluid (DEF) Reference PRODUCT IDENTIFICATION SHEET											
Drum	1,100 gallons	\$ 1.81 / gal	\$ 1,991.00	\$ 2.15 / gal	\$ 2,365.00	\$ 1.88 / gal	\$ 2,068.00	\$ 1.85 / gal	\$ 2,035.00	\$ 2.04 / gal	\$ 2,244.00
Case	50 cases	\$ 11.75 / gal	\$ 587.50	\$ 14.00 / case	\$ 700.00	\$ 6.40 / gal	\$ 320.00	\$ 8.45 / case	\$ 422.50	\$ 7.88 / case	\$ 394.00
-20° F Premixed Washer Solvent Reference PRODUCT IDENTIFICATION SHEET											
Drum	165 gallons	\$ 1.60 / gal	\$ 264.00	\$ 1.79 / gal	\$ 295.35	\$ 2.20 / gal	\$ 363.00	\$ 1.85 / gal	\$ 305.25	\$ 1.97 / gal	\$ 325.05
Case	420 gallons	\$ 1.58 / gal	\$ 663.60	\$ 1.79 / gal	\$ 751.80	\$ 1.93 / gal	\$ 810.60	\$ 2.09 / gal	\$ 877.80	\$ 11.18 / gal	\$ 4,695.60

Total Extended Line Item Price Bid	\$ 183,956.60	\$ 199,515.90	\$ 224,848.10	\$ 232,278.65	\$ 237,097.00
---	----------------------	----------------------	----------------------	----------------------	----------------------

* Non-responsive bidder. Did not bid all line items as specified.