



PURCHASING DEPARTMENT

COUNTY OF STEUBEN

3 EAST PULTENEY SQUARE
BATH, NEW YORK 14810-1510
(607) 664-2484

DATE: March 13, 2018

MEMO TO: John W. Danforth Company
Trane

FROM: Andrew G. Morse, Director of Purchasing

RE: Air Conditioning Service and Maintenance, #GC-18-002-P

Please be advised that on March 7, 2018 the Steuben County Agriculture, Industry and Planning Committee awarded the RFP for Air Conditioning Service and Maintenance, #GC-18-002-P to John W. Danforth Company.

A bid tabulation sheet is available on our website www.steubencony.org

We appreciate your interest in conducting business with Steuben County and look forward to working with you in the future.

AGM:jp
c: file

TITLE: GC-18-002-P Air Conditioning Service & Maintenance	DATE: 2/15/2018
---	---------------------------

DEPARTMENT: Buildings & Grounds	CONTACT: Eric Rose
---	------------------------------

	Danforth	Trane
Location A - COB & 911		
Initial Year	\$22,400.00	\$32,809.00
Year 1	\$22,960.00	\$33,793.00
Year 2	\$23,534.00	\$34,807.00
Year 3	\$24,122.00	\$35,851.00
Year 4	\$24,725.00	\$36,926.00
Location B - PSB		
Initial Year	\$8,200.00	\$24,128.00
Year 1	\$8,405.00	\$24,852.00
Year 2	\$8,615.00	\$25,597.00
Year 3	\$8,830.00	\$26,365.00
Year 4	\$9,051.00	\$27,156.00
Location C - New COB		
Initial Year	\$1,200.00	\$1,472.00
Year 1	\$2,800.00	\$1,546.00
Year 2	\$2,870.00	\$1,700.00
Year 3	\$2,941.00	\$1,870.00
Year 4	\$3,015.00	\$2,100.00
Location D - New Records		
Initial Year	\$890.00	\$1,430.00
Year 1	\$1,600.00	\$1,505.00
Year 2	\$1,640.00	\$1,687.00
Year 3	\$1,681.00	\$1,820.00
Year 4	\$1,723.00	\$2,050.00

John W. Danforth Company
300 Colvin Woods Parkway
Tonawanda NY 14150

Trane
75 Town Centre Drive
Rochester NY 14623